

Message Text

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PAGE 01 STATE 098672
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INFO OCT-01 NEA-10 ISO-00 EB-07 USIA-15 /033 R

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COM/BIC/OIM/DEEARLE/CMM/238

COM/BIC/OIM/EOOLSEN/EM/236

COM/BIC/OIM/NSTEIN

COM/BIC/OIM/CAGENDREAU

STATE/NEA/INS/JGRAHAME

STATE/EB/OCA/CD/WERAU

USIA/IOP/P/MJASKIEWICZ/SUBSTANCE

-----021917Z 097152 /47

P R 021756Z MAY 77

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI PRIORITY

INFO AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS STATE 098672

E.O. 11652: N/A

TAGS: BEXP: IN

SUBJECT: FY 1978 COUNTRY COMMERCIAL PROGRAM - INDIA

REF: STATE 68685

1. WCAG AGREED DRAFT OF FY 1978 CCP FOR INDIA BEING HAND
CARRIED BY WILLIAM E. RAU, CHIEF, COMMERCIAL DEVELOPMENT
DIVISION, EB/OCS, WHO PLANS TO ARRIVE NEW DELHI ON MAY 2
(SEE REFTEL). DRAFT HAS BEEN REVIEWED AND CLEARED BY MEMBERS
OF WASHINGTON COMMERCIAL ACTION GROUP. PROPOSALS SUBMITTED
BY POST INCORPORATED IN DRAFT TO MAXIMUM EXTENT POSSIBLE.

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ONE NOTAULE EXCEPTION IS POSSIBILITY OF A USDOC SPONSORED
TRADE MISSION FEATURING ELECTRONICS INDUSTRY PRODUCTION
AND TEST EQUIPMENT TO INDIA DURING JANUARY 1978. A
SEPARATE MESSAGE IS BEING SENT REQUESTING CONCURRENCE AND
POST RECOMMENDATIONS. ADDITIONS OR MODIFICATIONS REFLECT
PROGRAM REQUIREMENTS AND PRIORITIES OF WCAG AGENCIES.

2. DAVE EARLE, COUNTRY MARKETING MANAGER FOR SOUTH/SOUTH-EAST ASIA PLANS TO ARRIVE NEW DELHI ABOUT JUNE 20. DEFINITE TRAVEL PLANS WILL BE CABLED SHORTLY. WCAG REPRESENTATIVES WILL REVIEW ALL ASPECTS OF THE DRAFT AND COMPLETE THE CCP FOR INDIA. DAVE EARLE HAS BEEN INSTRUCTED TO RETURN TO

WASHINGTON WITH A MUTUALLY AGREED TEXT OF THE CCP WHICH REFLECTS PRIOR DISCUSSIONS BETWEEN WILLIAM RAU AND CCAG, AS WELL AS PARTICIPATION BY THE PRINCIPAL ADMINISTRATIVE OFFICER.

3. COORDINATION WITH PUBLIC AFFAIRS OFFICER (PAO) ON DRAFT CCP SHOULD BE UNDERTAKEN PRIOR TO VISIT OF WCAG REPRESENTATIVES IN ORDER TO INSURE THAT USIS POST PROJECT PROPOSALS IN PAO'S QUOTE COUNTRY PLAN UNQUOTE CORRESPOND TO CCP ACTIVITIES.

4. ACTION REQUESTED: POST IS REQUESTED TO REVIEW DRAFT CCP AND TO COMPLETE TO THE EXTENT POSSIBLE THE FOLLOWING SECTIONS: REVIEW AND REVISE AS NECESSARY THE OVERVIEW IN AN EFFORT TO HAVE MOST UP-TO-DATE OVERVIEW POSSIBLE AT TIME CCP GOES TO PRESS IN JULY/AUGUST; COMPLETE SECTION II, INCLUDING FUNCTIONAL DUTIES AS REQUESTED IN STATE A-5960 AT TOP OF PAGE 4; REVIEW ALL CAMPAIGNS AND SPECIAL POST EFFORTS; COMPILE TOTAL PERSON DAYS AVAILABLE BY PERSONNEL CATEGORY AND TENTATIVELY CALCULATE PROBABLE WORKLOAD REQUIREMENTS IN PERSON DAYS AS BASIS FOR COMPLETION OF SECTION V DURING VISIT OF WCAG REPRESENTATIVES; AND COMPILE FY 76, FY 77 AND TENTATIVE FY 78
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DATA FOR FINANCIAL RESOURCES SCHEDULE (SECTION VI) PRIOR TO ARRIVAL OF WCAG REPRESENTATIVES. DURING WCAG REPRESENTATIVES' VISIT COMPLETE SECTION VI IN ITS ENTIRETY.

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Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
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Disposition Remarks:
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Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: FY 1978 COUNTRY COMMERCIAL PROGRAM - INDIA
TAGS: BEXP, IN
To: NEW DELHI
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